

SANTA ANA DISTRICT OFFICE
FY 2017 LENDER RANKINGS
AS OF 2/28/17



TOP 3 LENDERS

#1 WELLS FARGO BANK, N.A.
146
\$63,490,000

#2 JP MORGAN CHASE BANK, N.A.
53
\$13,656,700

#3 U.S. BANK, N.A.
46
\$12,764,700

Rank	Lender Name	# of Loans	\$ Amount of Loans	Average \$/Loan
1	WELLS FARGO BANK NATL ASSOC	146	\$63,490,000	\$434,863
2	JPMORGAN CHASE BANK NATL ASSOC	53	\$13,656,700	\$257,674
3	U.S. BANK NATIONAL ASSOCIATION	46	\$12,764,700	\$277,493
4	CDC SMALL BUS. FINAN CORP	39	\$26,738,500	\$685,603
5	COMPASS BANK	21	\$2,320,200	\$110,486
6	BANK OF HOPE	19	\$4,831,500	\$254,289
7	EAST WEST BANK	18	\$12,730,000	\$707,222
8	COMMONWEALTH BUSINESS BANK	18	\$12,695,000	\$705,278
9	BUSINESS FINANCE CAPITAL	16	\$18,545,000	\$1,159,063
10	SEACOAST COMMERCE BANK	15	\$14,299,200	\$953,280
11	CELTIC BANK CORPORATION	15	\$3,110,300	\$207,353
12	MORTGAGE CAP. DEVEL CORP	14	\$16,011,000	\$1,143,643
13	COMMUNITY BANK	14	\$9,128,200	\$652,014
14	US METRO BANK	12	\$9,651,300	\$804,275
15	OPEN BANK	11	\$12,837,000	\$1,167,000
16	MUFG UNION BANK NATL ASSOC	10	\$13,254,200	\$1,325,420
17	FIRST CHOICE BANK	10	\$11,067,400	\$1,106,740
18	CALIFORNIA STATEWIDE CERT. DEV	10	\$9,941,000	\$994,100
19	FIRST GENERAL BANK	10	\$2,850,000	\$285,000
20	FIRST HOME BANK	10	\$2,248,000	\$224,800
21	UNITI BANK	9	\$8,091,000	\$899,000
22	SOUTHLAND ECONOMIC DEVEL CORP	9	\$7,040,000	\$782,222
23	PACIFIC CITY BANK	9	\$6,866,000	\$762,889
24	CALIFORNIA UNITED BANK	9	\$4,664,000	\$518,222
25	HARVEST SMALL BUS. FINANCE LLC	8	\$11,531,000	\$1,441,375
26	BANK OF THE WEST	8	\$10,861,700	\$1,357,713
27	CENTERSTONE SBA LENDING, INC.	8	\$8,574,000	\$1,071,750
28	NEWTEK SMALL BUS. FINANCE INC.	8	\$3,947,500	\$493,438
29	PACIFIC PREMIER BANK	8	\$1,545,000	\$193,125
30	PACIFIC W. CERT. DEVEL CORP	7	\$4,007,000	\$572,429
31	LIVE OAK BANKING COMPANY	7	\$3,715,000	\$530,714
32	COMERICA BANK	7	\$755,000	\$107,857
33	BANNER BANK	7	\$569,400	\$81,343
34	HANMI BANK	6	\$4,181,000	\$696,833
35	BANK OF AMERICA NATL ASSOC	5	\$5,922,000	\$1,184,400
36	CITIBANK, N.A.	5	\$4,060,000	\$812,000
37	SO CAL CDC	5	\$2,227,000	\$445,400
38	ENTERPRISE FUNDING CORPORATION	5	\$1,766,000	\$353,200
39	HANA SMALL BUS. LENDING INC.	5	\$1,306,000	\$261,200
40	COMMERCEWEST BANK	5	\$600,000	\$120,000
41	READYCAP LENDING, LLC	4	\$5,612,000	\$1,403,000

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
42	PLAZA BANK	4	\$5,515,000	\$1,378,750
43	AMPAC TRI-STATE CDC, INC.	4	\$4,079,000	\$1,019,750
44	WOORI AMERICA BANK	4	\$3,530,000	\$882,500
45	EVERTRUST BANK	3	\$5,775,000	\$1,925,000
46	CAPITAL BANK	3	\$5,470,200	\$1,823,400
47	UNITED BUSINESS BANK, F.S.B.	3	\$4,237,000	\$1,412,333
48	COMMERCIAL BANK OF CALIFORNIA	3	\$3,187,500	\$1,062,500
49	PACIFIC COMMERCE BANK	3	\$1,320,800	\$440,267
50	COMMERCE BANK OF TEMECULA VALL	3	\$1,092,000	\$364,000
51	CITY NATIONAL BANK	3	\$1,035,000	\$345,000
52	GBC INTERNATIONAL BANK	3	\$1,000,000	\$333,333
53	SHINHAN BANK AMERICA	3	\$990,000	\$330,000
54	PACIFIC ENTERPRISE BANK	3	\$750,000	\$250,000
55	FIVE STAR BANK	3	\$645,000	\$215,000
56	STEARNS BK NATL ASSOC	3	\$636,500	\$212,167
57	ZIONS BANK, A DIVISION OF	3	\$550,000	\$183,333
58	WEST VALLEY NATIONAL BANK	2	\$2,208,000	\$1,104,000
59	BANC OF CALIFORNIA NATL ASSOC	2	\$1,874,000	\$937,000
60	ROYAL BUSINESS BANK	2	\$1,850,000	\$925,000
61	MANUFACTURERS BANK	2	\$732,000	\$366,000
62	PREMIER BUSINESS BANK	2	\$624,800	\$312,400
63	SPIRIT OF TEXAS BANK, SSB	2	\$594,700	\$297,350
64	KINECTA FCU	2	\$450,000	\$225,000
65	FIRST FOUNDATION BANK	2	\$150,000	\$75,000
66	T BANK, NATIONAL ASSOCIATION	1	\$5,000,000	\$5,000,000
67	MISSION VALLEY BANK	1	\$4,400,000	\$4,400,000
68	CATHAY BANK	1	\$3,740,000	\$3,740,000
69	SAN DIEGO PRIVATE BANK	1	\$2,400,000	\$2,400,000
70	FIRST-CITIZENS BK & TR CO	1	\$1,937,000	\$1,937,000
71	BYLINE BANK	1	\$1,215,000	\$1,215,000
72	CUSTOMERS BANK	1	\$1,076,500	\$1,076,500
73	CAPITAL ACCESS GROUP, INC.	1	\$993,000	\$993,000
74	LEGENGE BANK	1	\$915,000	\$915,000
75	HOMESTREET BANK	1	\$817,000	\$817,000
76	TECHNOLOGY CU	1	\$715,000	\$715,000
77	AMERICAN BUSINESS LENDING, INC	1	\$715,000	\$715,000
78	MEADOWS BANK	1	\$596,000	\$596,000
79	FIRST CHATHAM BANK	1	\$450,000	\$450,000
80	UNITED MIDWEST SAVINGS BANK	1	\$450,000	\$450,000
81	ALTAPACIFIC BANK	1	\$385,000	\$385,000
82	COLUMBUS FIRST BANK	1	\$340,000	\$340,000
83	COBIZ BANK	1	\$302,000	\$302,000
84	STATE BANK AND TRUST COMPANY	1	\$300,000	\$300,000
85	PACIFIC WESTERN BANK	1	\$292,500	\$292,500
86	CRF SMALL BUS. LOAN COMPANY LL	1	\$265,000	\$265,000
87	VALLEY ECONOMIC DEVEL CORP.	1	\$250,000	\$250,000
88	COMMUNITY DEVEL TRANSPORTATION	1	\$250,000	\$250,000
89	CITIZENS BANK	1	\$225,000	\$225,000
90	THE BANCORP BANK	1	\$177,000	\$177,000
91	RABOBANK, NATIONAL ASSOCIATION	1	\$150,000	\$150,000
92	PCR SMALL BUSINESS DEVELOPMENT	1	\$150,000	\$150,000
93	WALLIS STATE BANK	1	\$100,000	\$100,000
94	COMMUNITY VALLEY BANK	1	\$100,000	\$100,000

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
	<i>TOTALS:</i>	<i>747</i>	<i>\$447,012,300</i>	<i>\$598,410</i>